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## Cooperation



# Capital IQ Licenses IS.Slider To Offer "Capital IQ Real-Time"

Capital IQ and IS.Teledata have entered into an agreement for the seamless integration of the financial market terminal IS.Slider into Capital IQ's software tools. Capital IQ, division of Standard & Poor's, is now able to offer customers real-time financial market data in addition to its database of fundamental data of companies, screening tools and workflow solutions. The new, combined product has been available since June 2006 and is marketed as "Capital IQ Real-Time".

Customers of Capital IQ automatically receive access to the European or American version of Capital IQ Real-Time. They can opt to upgrade to an extended version which contains more data. The data offering will be further expanded to include Nasdaq Level II and Nasdaq Total View in the course of this year.



Capital IQ Real-Time contains all functionalities of IS.Slider such as the customizable desktop, tolerant search functions, search results sorted by asset class, watchlists and fully integrated news. The product includes information on stocks, bonds, indices and cross rates as well as news from Comtex. The North American, European and Asian Pacific Markets are covered. Capital IQ Real-Time can be customized by the individual user and integrated with the customer's watchlists.

Customers of Capital IQ are investment managers, investment banks, private capital firms, consultants and corporations. Over 1,400 clients worldwide rely on fundamental data, analytics and workflow solutions from Capital IQ. The Capital IQ platform offers comprehensive information on more than 42,000 public companies, 518,000 private companies, 230,000 transactions and 881,000 professionals worldwide. The web-based solution enables investment banks engaged in mergers and acquisitions to quickly identify investors, prospects and strategic partners. The software not only offers screening tools over the fundamental data on companies worldwide but also supports workflows such as administration, planning and relationship management. With Capital IQ Real-Time, this offering now also contains real-time market data and news.

"With Capital IQ Real-Time, we can offer our customers not only fundamental information, advanced analytic and workflow tools, but also real-time data," says D. Randall Winn, Managing Director of Capital IQ. "We are convinced that we can offer our customers a strong value add by integrating IS.Slider into our product offering."

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IS.Teledata enters Turkish market with SWEET online trading



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Integration into Interactive Data proceeds



**▶ IS.Statistics Funds 6**  
Survey the German funds market with daily custom statistics

Funds Category (7)	Investment Focus (26)	Fund- site
Fonds Kategorie / Mittel Zu- und Abflüsse: 0		
1 Immobilien (250)		
2 Aktien (820)		
3 Anleihen (42)		
4 Mischfonds (155)		
5 Geldmarkt (1277)		
6 Alternat. Investments (2342)		
7 Versicherung (40)		
Summe		

Editorial



▲  
Carsten Dirks,  
Chief Sales Officer  
IS.Teledata AG  
carsten.dirks@is-teledata.com

Dear readers,

since the acquisition of IS.Teledata AG by Interactive Data Corporation, we have started to further develop our service and optimize our workflows in many areas. Currently, we are extending both our product offering and our sales organization. Customers benefit from our extended network and substantial data offerings. As a first result, IS.Teledata can now deliver histories and data feeds via a variety of interfaces (APIs) in order to provide customers' internal applications with data.

Additionally, our products IS.Slider Advisor and Basic have proved successful since their launch in 2005. Since then, user numbers have been steadily rising. The successful system is currently used at several thousand desktops of various European customers. Thanks to a new cooperation with Capital IQ, we are confident to continue this success story in Europe and America. As IS.Slider provides a combination of real-time data, background information and several workflow solutions, customers gain real added value.

Best regards, Carsten Dirks

Online Brokerage

# IS.Teledata Italia Supports IW Bank In Its International Strategy

IW Bank SpA, one of the leading Italian online brokers, provides market data and analysis information in the financial section of its web site called "Market Watch", now fully refurbished by IS.Teledata. In order to support IW Bank's

"Market Watch" significantly speeds up trading activities. Apart from data provided by exchanges, "Market Watch" also delivers analysis information such as company profiles for European companies, news from Dow Jones in Italian and English and daily high-quality macro-economic data contributed by IW Bank.

"Market Watch" provides many advantages and is a highly valuable tool for our bank customers," says Pasquale Casale, CEO of IW Bank. "The service is already available in Germany, France and Luxembourg, and we will soon extend our offering to the UK and Austria, according to our international expansion strategy."



new strategy of enhancing trading and distributing market data to customers only, IS.Teledata Italia conceptualized and designed a more transaction-oriented market data section according to the needs of IW Bank. This area of the web site, operated by IS.Teledata Italia, fully supports users in online trading thanks to a direct link to the bank's trading system. Based on IS.IntraBox, a web-based terminal product targeting professional users, "Market Watch" includes specific trading features and highlights professional contents and functionalities in order to satisfy the highly demanding IW Bank customers.

"Market Watch" covers a wide range of market data, including many U.S. and European real-time markets as well as U.S. derivatives markets. The system offers quick access to essential data via links to detail pages. With its direct link to the IW Bank trading system, "Market

**Azionario - Italia**

Intraday 3 mesi 6 mesi 1 anno

S&P/MIB 34.814,00 -0,33%

Midex 32.945,00 -0,17%

TechStar 107.390,00 +0,03%

Indici Italia				
Titolo	Ultimo	Var. %	Ora/data	
S&P/MIB	34.814	-0,33%	12.28 14/06	
Midex	32.945	-0,17%	12.28 14/06	
Star	17.012	-0,63%	12.28 14/06	
TechStar	10.380	+0,03%	12.28 14/06	
Mibtel	26.503	-0,31%	12.28 14/06	

I titoli più scambiati del S&P/MIB				
Titolo	Ultimo	Controv.	Ora	
Eni	22,42	1,08 Mld.	12.28	
Enel	6,99	213,92 Mil.	12.28	
UniCredito Italiano	5,60	163,86 Mil.	12.28	
Finmeccanica	16,30	121,90 Mil.	12.28	
Telecom Italia	2,1775	83,23 Mil.	12.28	

Le migliori del S&P/MIB				
Titolo	Ultimo	Var. %	Ora/data	
B. Fideuram	4,09	+1,64%	12.27 14/06	
TENARIS	13,43	+1,57%	12.28 14/06	
Italcementi	17,86	+1,32%	12.28 14/06	
Bulgari	8,38	+1,27%	12.28 14/06	
Seat PG	0,3375	+1,02%	12.28 14/06	

Le peggiori del S&P/MIB				
Titolo	Ultimo	Var. %	Ora/data	
Finmeccanica	16,30	-3,66%	12.28 14/06	
Fiat	9,65	-2,62%	12.28 14/06	
Eni	22,42	-1,75%	12.28 14/06	
FASTWEB	36,17	-1,34%	12.28 14/06	
Mediobanca	14,68	-1,09%	12.28 14/06	

**Ultime News**

Ora	Titolo
12:23	Conti pubblici: P.Schioppa, misure devono essere strutturali
12:23	Economia: P.Schioppa, c'e' un po' di ripresa ma non sostenibile -2-
12:22	Economia: P.Schioppa; attese positive, ma resta gap -2-
12:22	*Conti pubblici: P.Schioppa, non posso nascondere preoccupazione
12:18	Inflazione: Istat, a maggio +0,3% m/m (+2,2% a/a) -3-
12:13	MARKET TALK: Enel, focus su tenuta coalizione: Governo francese -DB
12:12	Pil: P.Schioppa, puntare a crescita durevole 2% annuo -2-
12:10	Conti pubblici: P.Schioppa, manovra bis almeno 0,8% Pil in 2006
12:06	Deficit/Pil: P.Schioppa, impegno a riportare sotto 4% -2-
12:05	Bce: Immette liquidita' per 6 mld con p/t da 292 mld -2-

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 IS.Teledata Dati in tempo reale per i pacchetti informativi sottoscritti; altri dati in tempo differito. News in tempo reale.  
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 Fonte: IS.eFinance Solutions, IDC Comstock, Borsa Italiana ed altri.  
 IS.eFinance Solutions implemented and powered by IS.Teledata Italia Srl

Real-time quotes, derivatives markets, news on financial markets and macroeconomic data: "Market Watch" offers a broad range of information.

## Online Brokerage



# Şekerbank With New Online Trading Offer

On March 28th, IS.Teledata started to provide Şekerbank in Istanbul with market data from 15 European and U.S. stock exchanges for their new online transaction platform SWEET (Şeker Worldwide Exchanges and Electronic Trading). With the transaction platform, Şekerbank, one

cial market for Western European and North American investors and traders.

trading applications and offers a broad range of content," says Ozlem Sezen,

*"With SWEET, we started a completely new service for Turkey for which we needed an experienced partner."*

Ozlem Sezen,  
Project Council of Şekerbank



of the leading retail banks in Turkey, launched a completely new banking service in its market. Şekerbank is the first bank to offer online trading in Turkey for retail customers on stock exchanges in Western Europe and the U.S. The application is now accessible to a closed user group. An expansion into the public Internet is being considered. SWEET is supported by Cortal Consors in executing the transactions. Additionally, Şekerbank's objective for the future is to provide access to the Turkish finan-

Şekerbank uses the XML interface of IS.MarketDataGateway for the market data feed. The application is an IS.Developer Solution implemented by the Istanbul-based development company Infina. The bank also has deployed several IS.Slider Advisor licenses for their marketing, stock operations and research departments. Şekerbank is the first customer of IS.Teledata in Turkey.

"We chose to work with IS.Teledata, as the company has comprehensive experience with the realization of online

Project Council of Şekerbank. "With SWEET, we started a completely new service for Turkey for which we needed an experienced partner." |



*Did you know that IS.Teledata's data universe currently includes 20,000 index values of all asset classes as well as index compositions for 500 indices?*

## Private Banking



# Rahn & Bodmer Deploys IS.Slider

Rahn & Bodmer, Zurich's oldest private bank, has launched IS.Slider Advisor in early May. The financial market

says Urs Angst, Head of Customer Advisory Services at Rahn & Bodmer. "To us, it is important to have a financial mar-

management for private customers in Switzerland and abroad. For several generations, it has been in the hands of the Zurich families Rahn, Bodmer and Bidermann who also supply the five current partners. Rahn & Bodmer employ around 180 persons in its Zurich headquarters. The bank has extensive expertise in analysis and portfolio management as well as long-time experience in stocks and currency trading. A centralized software application electronically records and conducts the bank's own stock business and executes orders from other banks. Rahn & Bodmer is a member of SWX Swiss Exchange and the London stocks platform virt-x. |



*"We selected IS.Slider for its flexibility and user-friendliness and because of its good price-performance ratio."*

◀  
Urs Angst,  
Head of Customer Advisory Services,  
Rahn & Bodmer

terminal of IS.Teledata is successfully used for financial consulting and in the bank's support area.

"We selected IS.Slider for its flexibility and user-friendliness and because of its good price-performance ratio,"

ket terminal which not only delivers comprehensive information, but which also adapts to the demands of its users."

The bank, founded in 1750, specializes on financial consulting and asset



*Did you know that IS.Teledata offers bonds data for 5+ currencies?*

Exchange

# New Quotes Site For Wiener Börse

Wiener Börse, the Vienna exchange, has signed a contract with IS.Teledata for the redesign and operation of its market information site on the Internet. With the enhancement of its web site, Wiener Börse wants to serve increasing

*"Our aim is to provide a service based on innovative and future-proof technologies together with a European market leader for financial market information systems. In doing this, we continue to allow private investors reliable access to the Vienna market."*

Dr. Ludwig Nießen  
Head of Department of Information Technology, Wiener Börse

user numbers as well as the growing demand for online financial information. Currently, the Austrian exchange's web site registers up to 10 million hits per

month. The new market information site will be launched in fall 2006. SalesXp, the Austrian sales partner of IS.Teledata, will implement the new solution.

The core of the new service, "Wiener Börse Live", will provide real-time quotes to customers at a monthly fee. As an alternative to the established pull option, the new service will offer real-time streaming quotes. Thus, Wiener Börse enhances its real-time services with a professional tool to monitor the markets.

Dr. Ludwig Nießen, Head of Department of Information Technology, Wiener Börse, says: "Our aim is to provide a service based on innovative and future-proof technologies together with a European market leader for financial market information systems. In doing this, we continue to allow private investors reliable access to the Vienna market. The

market insights are presented by IS.Teledata with new and partly interactive tools. Wiener Börse AG is currently Best Performer among the European exchanges and is very well positioned thanks to its future-oriented Central Europe strategy."



Starting in fall 2006, Wiener Börse will be offering real-time quotes to users.

Media Portal

# IS.Teledata MD Solutions Redesigns Financial Pages Of Tages-Anzeiger

IS.Teledata Managed Solutions in Switzerland has realized a joint project between the major Zurich daily newspaper Tages-Anzeiger and the Zürcher Kantonalbank in order to better provide financial information via the Internet. The exchanges pages on www.tagesanzeiger.ch are now better designed re-

garding their user-friendliness and are connected to up-to-date product information by Zürcher Kantonalbank. The category "Börse" (Exchanges) provides up-to-date market data on stocks, bonds, warrants, foreign exchange, precious metals, indices and news. Functionalities include stock search, currency

calculators, top/flop lists as well as information on the trading volume of the Swiss exchange. Search functions for asset classes and the advanced functionalities of the Intraday Chart Module complement the new offering.

Readers interested in financial markets will find specific product offerings of Zürcher Kantonalbank on the exchange web site of Tages-Anzeiger and thus benefit from market information in their investment decisions. Via the market data platform IS.MarketData Gateway, a content management system combines exchange data and product information of Zürcher Kantonalbank and puts them on the web site of Tages-Anzeiger.

IS.Teledata MD Solutions has redesigned and implemented the concept originally created by Tages-Anzeiger and is also responsible for operating the site. The Swiss subsidiary of IS.Teledata AG thus operates the financial information sites of the Tages-Anzeiger and the Zürcher Kantonalbank, both leading institutions in Switzerland and abroad.

Tages-Anzeiger and Zürcher Kantonalbank: Joint financial information offering

Customers



# IS.Teledata And Editrice Millenovecento Sign Contract

The Italian publishing company Editrice Millenovecento Srl has signed a contract with IS.Teledata for the provision of market data for its web site [www.ilvalore.info](http://www.ilvalore.info). The web site focuses on stock, bond and derivative markets delivering market data from some of the most important international exchanges such as Borsa Italiana, NYSE, Nasdaq and Euronext as well as currency rates.

*"We are very satisfied with the cooperation with IS.Teledata."*

Boris Secciani,  
business development manager at  
Editrice Millenovecento

The website [www.ilvalore.info](http://www.ilvalore.info) went online in May 2006, simultaneously with the first issue of "Il Valore", the brand-new weekly finance magazine published by Editrice Millenovecento. Both the magazine and the Internet site address private and institutional investors and offer readers comprehensive and complementary information channels.

Users can access the market data on [www.ilvalore.info](http://www.ilvalore.info) in different packages. For non-registered users, the web site offers free and limited information such as indices and charts. Buyers and subscribers of the print magazine, on the other hand, are provided with new log-ins and passwords every week and can access extensive market information: IS.Teledata delivers a large package of information on market quotations, stock and warrants as well as context overviews and top/flop lists. Index consti-

tuents lists with detailed market overviews including performance, volatility and historical high and low are also available. The Internet application features an intuitive navigation and self-explanatory data layout for easy use. Editrice Millenovecento which is financed and supported by the Italian merchant and investment bank ABM Network, can thus strengthen reader loyalty.

"We are very satisfied with the cooperation with IS.Teledata," says Boris Secciani, business development manager at Editrice Millenovecento. "Thanks to the reliable and up-to-date information on financial markets we are able to provide our readers with real advantages. Both the print magazine and the web site are even more valuable to investors that way."

The screenshot shows the homepage of **il VALORE** (FINANZA E TRADING - PUBBLICO E PRIVATO). It features a navigation bar with links like "Chi siamo", "Pubblicità", and "Contatti". A central login area prompts users to "Accedi ai servizi personalizzati" with fields for Username and Password. Below this, there are several market data sections:

- Indici Italia:** A table listing indices like S&P/MIB, MIDEX, Star, TechStar, and MIBTEL with their latest values and percentage changes.
- Indici Internazionali:** A table listing international indices like CAC 40, AEX, BEL 20, NASDAQ, and IBEX 35.
- I migliori S&P/MIB:** A table listing top-performing stocks such as TENARIS, Luxottica, and Assicurazioni Ge.
- I peggiori S&P/MIB:** A table listing underperforming stocks like TERNA, B. MPS, and BP Milano.

There are also three line charts for S&P/MIB, CAC 40, and NASDAQ, each showing price movement over a 24-hour period.

Added value for readers: The web site of the print magazine Il Valore provides substantial market and exchanges data to buyers and subscribers.



France

## New Office In Paris

The French IS.Teledata subsidiary has moved into new offices in Paris. The French team can now be reached at the following address:

IS.Teledata France SAS  
c/o Interactive Data Corporation  
9, Rue de Téhéran  
75008 Paris  
France

Phone: +33 (0)1 56 69 50 70  
Fax: +33 (0)156 69 50 79  
E-mail: [info@is-teledata.com](mailto:info@is-teledata.com)

The new IS.Teledata office in Paris.



Corporation

# Integration Into Interactive Data Making Further Progress



Since the acquisition by Interactive Data Corporation in late 2005, IS.Teledata has taken various actions to drive forward the integration. One of the main tasks is to provide the vast database of the Interactive Data Group to European customers in new product offers. Currently, customers and partners of IS.Teledata have fast access to high-quality forex data of GTIS which is a good alternative for professional users to current solutions in the FX and derivatives areas. Further product initiatives will cover fundamental data and bonds. As one of the first results, IS.Teledata customers already benefit from historical data and complete data feeds via the renowned high-quality APIs.

To further promote these developments in the future, both the sales organization and the range of products for customers will be extended considerably. Only five months after the acquisition, IS.Teledata already benefits

from the the international Interactive Data network in Europe, Asia and the U.S. This gives the company the opportunity to reach new target groups with products of IS.Teledata and to support internationally operating customers at the same time. A newly implemented team in New York offers a vital contribution: "Our team in the U.S. is responsible for adapting our products to the special conditions of the American market and to handle local acquisitions and account management," says Carsten Dirks, Executive Officer Sales of IS.Teledata. "Since the recent start of the new team, we have already been able to win several new key accounts. These achievements underline the usability of our products for the U.S. market in a remarkable way."

## Interactive Data

Also, the Interactive Data Group's Major Accounts Group (MAG) which is offering transsectoral support to key accounts is also supporting sales on an organizational level. Thus, customers benefit from a broad information offering and consolidated contacts.

IS.Statistics Funds

# Evaluating The German Funds Market With Custom Statistics

The new product IS.Statistics Funds offers users an individual and up-to-date overview of the German funds market. Users can evaluate cash inflows and outflows for funds accredited in Germany for any time period. Issuers and investment companies can optimize their funds offering according to market trends and thus support product marketing with better information. Funds research departments are able to register both general trends and specific developments in the funds market. Additionally, IS.Statistics Funds is suitable for retail banks planning to advance their funds marketing via recommendations based on the popularity of investment funds.

for freely definable time frames. The product displays funds volume, cash inflow and cash outflow. Individual funds can be benchmarked against a market segment, the market as a whole or an issuer. The results are presented in the browser or exported as CSV. In addition, templates can be created for frequently used reports.

accredited for sale in Germany. The data service is being extended continuously. The data is provided by software-systems.at, an Austrian market leader for funds data research. Analysis and research functions as well as the market data platform which is accessed by the web-based software are operated by IS.Teledata. IS.Teledata already markets the statistics product IS.Statistics Derivatives on its market data platform MarketDataGateway successfully.

Currently, IS.Statistics Funds includes funds data of 300 investment funds

IS.Statistics Funds can be used at every desktop with Internet access. Functionalities include individually definable and up-to-date reports. The product offers various evaluation criteria and substantial information on individual funds. It allows to evaluate main investment objectives, types of funds, funds sector, issuer region of investment, currency and sustainability

## IS.Statistics Funds

Funds Category (7) alle	Investment Focus (26) alle	Fund Companies (283) alle	Investment Region (46) alle	Currency alle
Fonds Kategorie / Mittel Zu- und Abflüsse ↕			2005 ↕ [%] ↕	Benchmark [%]
1 Immobilien (250)		2.666.305.070,64	10,87	0,00 0,00
2 Aktien (920)		37.072.590.972,84	8,66	1.940.198.068,51 0,45
3 Anleihen (42)		24.331.596.595,60	8,34	467.960.814,55 0,16
4 Mischfonds (155)		6.591.193.195,73	6,20	562.567.619,60 0,53
5 Geldmarkt (1277)		-2.434.472.173,31	-1,96	-75.837.713,13 -0,06
6 Alternat.Investments (2342)		-91.834.720,94	-3,62	0,00 0,00
7 Wertsicherung (46)		-2.064.882.582,43	-13,99	0,00 0,00
<b>Summe</b>		<b>66.070.496.358,13</b>	<b>6,66</b>	<b>2.894.888.789,53 0,29</b>

With its broad information offering, IS.Statistics Funds addresses both research departments and retail banks.

IS.Terminal Solutions

# Expanded IS.Slider Version Works For Advisors

The expanded version of IS.Slider, the IS.Terminal Solution, refines the Financial Workstation: More than before and better than other terminals, IS.Slider actively works for financial advisors, relieving them of tedious, repetitive tasks. Private banking and asset management can thus benefit from more efficiency and better customer orientation.

For a while, IS.Slider has already supported advisors and asset managers with its intuitive screening. Now, they can conveniently meet increased expectations for global information across all asset classes. They benefit specifically from three extensions of the solution.

Users can monitor markets permanently and individually. IS.Slider's screening, the custom drill-down search, seamlessly integrates with the user's workflows. Configured search settings can be saved for later usage. Any perspective on markets and news can thus be retrieved immediately with current data to reveal essential developments at a glance.

In a second enhancement, IS.Slider now represents market models of exchanges in detail: Xetra stocks, for

example, are shown complete with auctions. Nasdaq includes suspension information. Stocks at the Milan exchange are displayed with both close prices. Advisors thus have an accurate view of the actual markets.

IS.Slider also saves users the tedious search for additional documents and data. Internal information ranging from prices via research to documents easily integrate with IS.Slider to contain all relevant data in an improved workstation. Views and charts are available in various formats for further processing, including sharing them with colleagues. The easy and controlled export of portfolio and customer information in PDF reports will be available shortly.

Additional improvements help to make IS.Slider more universally useful. Thanks to settings of language and time zone, users can simply take their IS.Slider with them when relocating between offices, markets or customers. A calendar of dividend announcements and payments is available to all users immediately. In the bonds sector, benchmark yield curves of government bonds support the evaluation of other asset classes. The user manual was complemented by a user-friendly, interactive online help feature.

Full Quote	
Last size	1,004 Open
Bid size	4,070 High
Ask	2,111 Low
Adk	5,112 Ref. close
Adk size	55,822 OH. close
Phase/Condition	NEO Close date 06/15 Low(200-6)
Local ID	197840 Perf % 1w
Sector	Automobiles & Parts Perf % 3m
Market cap (m)	10,552.80 Perf % 1y
P/E(x) FY	15.10 Perf % CY
EPS(x)EUR FY-1	1.04 CFS(x)EUR FY-1
EPS(x)EUR FY	0.94 CFS(x)EUR FY
EPS(x)EUR FY+1	0.94 CFS(x)EUR FY+1

Full Quote	
Last size	90 Open
Bid size	90 High
Ask	82.36 Low
Adk	82.36 Close
Adk size	1,172 VWAP
Local ID	514000 Perf % 1w
Sector	Banks Perf % 3m
Market cap (m)	42,012.24 Perf % 1y
P/E(x) FY	9.86 Perf % CY
EPS(x)EUR FY-1	7.54 CFS(x)EUR FY-1
EPS(x)EUR FY	9.00 CFS(x)EUR FY
EPS(x)EUR FY+1	9.86 CFS(x)EUR FY+1

Full Quote	
Last size	100 Open
Bid size	12,200 High
Ask	23.70 Low
Adk	24.01 Close
Adk size	7,500 VWAP
Local ID	24702801 Perf % 1w
Sector	Technology Hardware Perf % 3m
Market cap (m)	44,883.81 Perf % 1y
P/E(x) FY	18.41 Perf % CY
EPS(x)USD FY-1	1.57 CFS(x)USD FY-1
EPS(x)USD FY	1.41 CFS(x)USD FY
EPS(x)USD FY+1	1.68 CFS(x)USD FY+1

▲ Accurate views of markets: IS.Slider displays specific market models of several exchanges, e.g. Milan, Xetra and Nasdaq.

Headline Search	Date	Source
MARKET TALK: ECB Rate Worries Drive Bunds, Eurobar Lower	10:57:46 / 06/19/2006	DJN
MARKET TALK: ECB Rate Worries Drive Bunds, Eurobar Lower	10:57:46 / 06/19/2006	DJN
=EUROECONOMICS: Labor Costs Offer Mixed Menu For ECB	08:46:01 / 06/19/2006	DJN
=EUROECONOMICS: Labor Costs Offer Mixed Menu For ECB	16:10:00 / 06/19/2006	DJN
ECB to hike rates over next few quarters	15:04:10 / 06/19/2006	AKTIENCHECK.DE
Informative eurokeizers ECB - 16-06-2006	14:39:08 / 06/19/2006	BETTEN BEURSMEDI...
GERMAN PRESS: Juncker Issues Challenge To ECB's Trichet	10:51:18 / 06/19/2006	DJN
Informative eurokeizers ECB - 16-06-2006	14:25:52 / 06/19/2006	BETTEN BEURSMEDI...
ECB's Board Member: Italy Banks Should Become More International	13:05:00 / 06/19/2006	DJN
ECB's Bd Member: Italy Banks Should Become More Intl-2	12:51:00 / 06/19/2006	DJN
DATAWATCH Euro zone inflation will push ECB to raise rates further	12:50:03 / 06/19/2006	AFX NEWS LTD.
ECB's Board Member: Italy Banks Should Become More Intl	11:49:00 / 06/19/2006	DJN
ECB's Board Member: Italy Banks Should Become More Intl	11:45:50 / 06/19/2006	AFX NEWS LTD.
ECB's Bd Member: Italy Banks Should Become More Intl	11:24:00 / 06/19/2006	DJN
ECB says euro zone house prices rose 7.6 pct in 2005	11:07:22 / 06/19/2006	AFX NEWS LTD.
News Highlights: ECB Monitor Closely Price Stability Risks	11:00:00 / 06/19/2006	DJN
ECB says euro zone house prices rose 7.6 pct in 2005	10:52:19 / 06/19/2006	AFX NEWS LTD.
ECB's Bini Smaghi says Italy can cut public deficit to 3 pct of GDP in 2007	10:40:03 / 06/19/2006	AFX NEWS LTD.
ECB: rente ook na laatste verhoging nog altijd 'laag'	10:32:21 / 06/19/2006	BETTEN BEURSMEDI...
MARKET TALK: European Stocks Up, ECB Bulletin In Focus	10:31:45 / 06/19/2006	DJN
ECB's Bini Smaghi says Italy can cut public deficit to 3 pct of GDP in 2007	10:24:59 / 06/19/2006	AFX NEWS LTD.
*Finland Ctl Bkr: ECB Council Too Follow Developments	10:21:00 / 06/19/2006	DJN
ECB says rates still low after June 8 tightening move	10:15:13 / 06/19/2006	AFX NEWS LTD.
ECB Bulletin: To "Monitor Closely" Price Stability Risks	10:15:11 / 06/19/2006	DJN
ECB Bulletin: To "Monitor Closely" Price Stability Risks	10:15:00 / 06/19/2006	DJN

▲ The full text search retrieves news items and monitors incoming streaming news for search terms.

Fundamental data		
Criteria	Condition Value Format	
Search term	= All	
Exchange	= All	
Country of issuer	= Argentina	
Bond type	= Bond	
Issuer type	= Federal	
Coupon type	= All	
Currency	= Euro	
Coupon period	= All	

  

Key figures		
Criteria	Condition Value Format	
Yield to maturity	>= 6%	(25%)

  

Search results 30							
General	Performance	Key figures					
All	Name	Symbol	Exchange	Last	Time & Date	Yield to maturity	Maturity date
	ARGENTINA 10.0% FEB07 EUR	RKAK DUS	Duesseldorf	28.80	11:42:37 06/16	499.00%	02/22/2007
	ARGENTINEN	RVAB FSE	Frankfurt	27.90	12:00:07 06/16	497.20%	04/28/2006
	ARGENTINA 10.25% JAN07 EUR	ASRA STU	Stuttgart	28.80	09:23:34 06/16	494.54%	01/28/2007
	ARGENTINA 10.0% SEP07 EUR	RKAB STU	Stuttgart	27.50	10:09:27 06/16	208.88%	09/07/2007
	ARGENTINA 8.0% FEB08 EUR	RKAK FSE	Frankfurt	27.00	09:02:47 06/16	130.75%	02/26/2008
	ARGENTINA 8.0% FEB08 EUR	ASRD FSE	Frankfurt	28.00	12:00:07 06/16	131.70%	02/26/2008
	ARGENTINA 9.0% FEB08 EUR	ASRC STU	Stuttgart	28.80	09:16:33 06/16	123.90%	02/26/2008
	ARGENTINA 9.0% FEB08 EUR	ASRB STU	Stuttgart	28.70	09:18:43 06/16	123.00%	02/28/2008
	ARGENTINA 9.0% MAY08 EUR	ASRF DUS	Duesseldorf	28.30	11:42:36 06/16	76.28%	05/28/2009
	ARGENTINIEN	ASRO DUS	Duesseldorf	27.90	11:42:36 06/16	69.27%	07/08/2010

▲ IS.Slider stores search criteria for convenience and efficiency.

Austria

## SalesXp New Sales Partner Of IS.Teledata

IS.Teledata has established a new partnership with SalesXp for sales of solutions in Austria.



SalesXp has been active in the finance sector for many years. Before

joining SalesXp, CEO Peter Frank was head of the IT sector at the Wiener Börse and IT board member at the software company ex-it. Thus, he brings much expertise to the partnership with IS.Teledata. The offering of SalesXp focuses on activities in sales, marketing and integration of software and service solutions in the capital market. Here, the company particularly concentrates on supporting markets in Austria, Slo-

vakia and Czech Republic. Additionally, the Austrian company is part of a network specialized in the finance sector which allows direct product placement.

"Products of IS.Teledata provide a sophisticated combination of innovation and standardization which gives present and future customers the necessary confidence that they will be served well in the future too," says CEO Peter Frank.

United Kingdom

## Private Banks Step Up To Improve Workflows

Consolidation still is a major threat to players in the UK financial services industry. In the survey "Business 2010 – Embracing the Challenges of Change" conducted by the Economist Intelligence Unit, 79 percent of the executives responded accordingly. Although revenue and earnings are high, financial institutions need to focus on optimizing their business models to increase their competitiveness. Technology innovation is mentioned as the single most important influence in these change processes in the next years. Deloitte & Touche comes to very similar results in their survey "Global Financial Services Industry Outlook", for which CEOs and

CFOs of the financial services industry were questioned in 2005: "One third of the survey respondents identified technology as a top profit driver over the next three to five years – especially the technology required to build strategic alliances with customers, partners and other stakeholders."

Especially private banks in the UK need to differentiate themselves in the market in order to satisfy their demanding customers and to foster their competitive advantages. Private banks face the challenge to provide their advisors not with the most data, but with the most relevant information on the financial markets. To this end, they increasingly resort to specific content in certain areas of interest and customized applications, instead of a "one fits all" solution. In addition they aim to optimize workflows and to integrate Internet information for customers with Intranet information and financial terminals for advisors. This optimizes service and value add for the clients.

Customized market data information systems are crucial to private banks following this strategy. Personalization, ease of use, navigability of the web site and the integration of bank-specific content and offerings are important for the interaction with the customer as well as to differentiate themselves in competitive markets. For this reason, IS.Teledata believes in an increase in the demand for its products and services in the UK. "Rather than focussing on the

products alone, which are increasingly commoditized, the focus is on delivering a unique, innovative customer experience tailored to different segments", Deloitte & Touche comments on the strategy of the financial service industry.

### NewsFlash

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Within the category of technology, what will have the most impact on profits in your sector over the next three years?

Growth in processing power

33%

Technology-enabled products and services

51%

Enhanced collaboration within firm

23%

Strategic alliances between firm and customers

42%

Customer service applications

31%

Other

1%

0 20 40 60 80

Source: Economist Intelligence Unit. Up to two responses allowed.

The survey of the Economist Intelligence Unit displays that technical innovations and services are considered the single most influential factor.